



Focused Geographic Farming for 2019

LUNCH 'N LEARN

Thursday, July 25 | 12noon - 1:30pm | SAR Mack Powell Event Center



Instructor:
Jason C. Scott
Fidelity National Title

Jason Scott is a seasoned veteran of the title insurance and escrow industry. His experience covers a broad range of disciplines within the real estate industry. Jason is an avid student of unique marketing strategies, and has successfully developed marketing presentations focused on creative farming techniques and a multitude of technology topics.

You will learn:

- Why geographic farming?
Does it work?
- How to find sellers when there is "low inventory"
- Specific buyer farming
- Niche farming scenarios
- Several case studies

Cost:

\$20 (REALTORS®/SAR Affiliates) if paid by 7/23
\$30 paid after 7/23
\$25 (Non-REALTORS®/Non-SAR Affiliates)
if paid by 7/23
\$35 paid after 7/23

Register:

ims.sacrealtor.org or complete back side

Questions:

Marcus - 916.437.1210



registration form

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TO REGISTER ONLINE, VISIT [HTTPS://IMS.SACREALTOR.ORG](https://ims.sacrealtor.org)

OR you may fax form to 916-779-3945 or scan and email to
marroyo@sacrealtor.org or mail to
SAR, 2003 Howe Ave., Sacramento, CA 95825

NAME

COMPANY

EMAIL

PHONE

Credit Check AMOUNT PAID \$ _____

SAR Member Yes No

ACCOUNT NAME

ACCOUNT NUMBER

EXPIRATION DATE

SECURITY CODE

SIGNATURE



*Pay only \$5.00 (early-bird fee)
with an SAR Education Club Card



This class counts toward SAR's ACE Award.
For details, visit
<https://sacrealtor.org/ace-award>

CANCELLATION POLICY

All registrants must cancel at least 48 hours in advance to receive refund (Illness, accident or death in the family excluded).

DISCLAIMERS

Any photos taken during the course of the event may be used for future advertising or posted on social media. If you do not wish your photo to be published, please inform the Association.

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