



The Real Estate Guide to Home Equity Conversion Mortgage

Learn how to help your clients in retirement

LUNCH 'N LEARN

Wednesday, July 17 | 11:30am - 2:00pm | SAR Mack Powell Event Center
Approved for 2 Hours of CE Credit



Instructor:

Curtis Mangus
LO NMLS #9752
with Premier Mortgage Resources



Approved for
2 hours of CE
Course ID #6136

This course is designed for NEW & experienced real estate brokers to help you educate, counsel, and guide your clients. **WARNING:** It will completely change your views on Reverse Mortgages and open doors for your clients!

Topics include:

- How do you do a Home Equity Conversion Mortgage (HECM) purchase?
- How can you use a HECM refinance?
- The HECM as a financial planning tool
- Learn how to provide a lifetime monthly income.
- Dispel the rumors and misinformation on this important loan.
- Discover how a customer can eliminate mortgage payments.

This class is a must if you are working with clients aged 62+!

Cost:

\$20 (REALTORS®/SAR Affiliates) if paid by 7/15
\$30 paid after 7/15

\$25 (Non-REALTORS®/Non-SAR Affiliates) if paid by 7/15
\$35 paid after 7/15

Questions:

ims.sacrealtor.org or complete back side
Marcus - 916.437.1210



REGISTRATION FORM

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TO REGISTER ONLINE, VISIT [HTTPS://IMS.SACREALTOR.ORG](https://ims.sacrealtor.org)

OR you may fax form to 916-779-3945 or scan and email to marroyo@sacrealtor.org or mail to SAR, 2003 Howe Ave., Sacramento, CA 95825

NAME

COMPANY

EMAIL

PHONE

Credit Check AMOUNT PAID \$ _____

SAR Member Yes No

ACCOUNT NAME

ACCOUNT NUMBER

EXPIRATION DATE

SECURITY CODE

SIGNATURE

CANCELLATION POLICY:

All registrants must cancel at least 48 hours in advance to receive refund (Illness, accident or death in the family excluded).



*Pay only \$5.00 (early-bird fee) with an SAR Education Club Card



This class counts toward SAR's ACE Award. For details, visit <https://sacrealtor.org/ace-award>