

**D A T E**

Thursday, March 28, 2019

**T I M E**

12noon - 1:30pm

**L O C A T I O N**

SAR Mack Powell Event Center  
2003 Howe Avenue  
Sacramento, CA 95825

**C O S T**

\$20 (REALTORS®) \$30 (non-REALTORS®)  
if paid by Tuesday, March 26

\$30 (REALTORS®) \$40 (non-REALTORS®)  
if paid by Tuesday, March 26

**T O R E G I S T E R**

Register online at <http://ims.sacrealtor.org>  
or fax with payment to 916-779-3945.

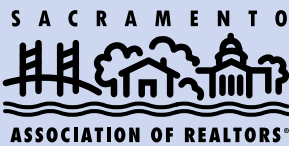
Questions: 916-437-1210

**CANCELLATION POLICY:**

All registrants must cancel at least 48 hours in advance to receive a refund (illness, accident, or death in the family excluded).



This class counts toward SAR's ACE Award.  
For details, visit <https://sacrealtor.org/ace-award>



2003 HOWE AVE.  
SACRAMENTO  
CA 95825-0176

For a complete schedule of classes,  
visit [www.sacrealtor.org](http://www.sacrealtor.org)



# Secrets to Getting a VA Offer Accepted



Loan Officer NMLS # 1479296

## Presented by: Melissa Arntzen

Melissa has found her niche in joining Element Mortgage, combining her thirty years in the Mortgage and Real Estate Industry with her desire to serve. Today, she utilizes that passion by focusing on assisting Veterans buying their dream home and supporting REALTORS® in building their businesses. Join Melissa as she digs deep into what makes the difference and how agents are getting their VA offer accepted.

### Some take aways from this course:

- The top six secrets to getting an offer accepted
- Samples for writing the VA Purchase offer
- When to use the FHA and VA Notice Addendum
- How to best advise your clients and help them maximize their chances.



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Any photos taken during the course of the event may be used for future advertising or posted on social media. If you do not wish your photo to be published, please inform the Association.

This course is sponsored by the Sacramento Association of REALTORS®. However this sponsorship does not constitute an endorsement of the views or opinions which are expressed by the instructor, authors or lecturers.

## REGISTRATION FORM

NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

EMAIL \_\_\_\_\_

METHOD OF PAYMENT: (Please check one)  VISA  MASTERCARD  AMEX  DISCOVER  CHECK (MAKE CHECK TO SAR) AMOUNT ENCLOSED: \$ \_\_\_\_\_

ACCOUNT NAME \_\_\_\_\_

SIGNATURE \_\_\_\_\_

## Secrets to Getting a VA Offer Accepted - March 28, 2019

COMPANY \_\_\_\_\_

CITY \_\_\_\_\_

PHONE \_\_\_\_\_

ACCOUNT NUMBER \_\_\_\_\_

EXPIRATION DATE \_\_\_\_\_ SECURITY CODE \_\_\_\_\_