

Business Planning

WITH

Rick Geha



STARTING STRONG IN 2019 & BEYOND!

This class will focus on how to work on your business, not just in it! Everyone in attendance will receive a business plan workbook and you will leave with a customized business plan for your dreams and goals for this year and beyond! Come and learn from one of the top real estate agents in our industry.

- Using Business Plan workbooks for recruiting, retention and attraction
- The value of building a plan every single year and working it
- Revisiting your plan every month
- Putting a plan together for execution of the plan
- Understanding the value of “it’s never too late to build a business plan” (and it’s never too early)

Monday, January 14 from 9:00am - 12noon

Sacramento Association of REALTORS, 2003 Howe Ave., Sacramento

Rick is a nationally recognized transformational & motivational speaker and coach. Rick brings over 37 years of selling homes in California with his team “The Rick Geha Real Estate Team”. Rick left KW in 2015 to pursue speaking and coaching at the highest level. While he still sells real estate with his team, he is most proud of his speaking company “The Freedom Pathfinder” and his affiliation with Workman Success Systems. For nearly three decades, Rick’s led more than 1,000 classes and workshops guiding real estate companies and teams to superior agent attraction, agent recruiting, agent retention, and systems surrounding all 3 throughout the U.S. and Canada. Most of Rick’s coaching clients are top producing teams, and in most cases, they also own real estate offices or franchises. He’s produced a daily inspirational video blog and presented keynote addresses to thousands of professionals from all industries and walks of life.

Visit www.rickgehafreedompathfinder.com

Registration information on back side

Business Planning REGISTRATION FORM

Cost: \$30 (Members) \$40 (Non-members) if paid by Jan. 12
\$40 (Members) \$50 (Non-members) if paid by Jan. 12

Fax form to 916-779-3945 or scan and email to marroyo@sacrealtor.org
or mail to SAR, 2003 Howe Ave., Sacramento, CA 95825

TO REGISTER ONLINE, VISIT [HTTPS://IMS.SACREALTOR.ORG](https://ims.sacrealtor.org)

NAME

COMPANY

EMAIL

PHONE

Credit Check AMOUNT PAID \$ _____

SAR Member Yes No

ACCOUNT NAME

ACCOUNT NUMBER

EXPIRATION DATE

SECURITY CODE

SIGNATURE